

智邦科技2024法人說明會

2024 ACCTON INVESTOR CONFERENCE

2024.11.08

AGENDA

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CFO, Fanny Chen

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COMPANY HIGHLIGHTS

CEO, Jun Shi

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Q&A CLOSING

CEO, Jun Shi
CFO, Fanny Chen
CGO, Edward Lin



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PRESENTERS



Jun Shi
CEO



Fanny Chen
CFO



Edward Lin
CGO & Spokesman



FINANCIAL HIGHLIGHTS

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CONSOLIDATED COMPREHENSIVE INCOME (IFRS)

	2024 Q3	2024 Q2	QoQ	2024 Q1-Q3	2023 Q1-Q3	YoY
Operating Revenue	28,193	24,412	15%	71,453	62,232	15%
Margin Rate	19.9%	21.2%	-1.3ppts	20.6%	22.5%	-1.9ppts
Operating Expenses	2,145	2,137	0%	6,294	5,704	10%
Operating Income Rate	12.3%	12.5%	-0.2ppts	11.8%	13.3%	-1.5ppts
Non-Operating Income and Expenses	-155	327	-147%	1,042	730	43%
Net Income	2,650	2,581	3%	7,475	6,668	12%
Net Income Rate	9.4%	10.6%	-1.2ppts	10.5%	10.7%	-0.2ppts
EPS (NTD)	4.75	4.62	3%	13.39	11.95	12%

*In millions of NTD (except EPS)



CONSOLIDATED BALANCE SHEET (IFRS)

	2024.09.30		2024.06.30		QoQ	2023.09.30		YoY
	Amount	%	Amount	%		Amount	%	
Cash and cash equivalents	12,805	18%	13,507	20%	-5%	11,315	22%	13%
Notes and trade receivables, net	13,164	19%	14,476	21%	-9%	12,366	24%	6%
Inventories	17,807	26%	16,528	25%	8%	14,178	28%	26%
Property, plant and equipment	4,598	7%	4,234	6%	9%	2,743	5%	68%
Total Assets	69,337	100%	67,620	100%	3%	50,839	100%	36%
Current Liabilities	37,380	54%	38,221	56%	-2%	25,261	49%	48%
Total Liabilities	40,204	58%	40,757	60%	-1%	27,701	54%	45%
Capital	5,611	8%	5,606	8%	0%	5,602	11%	0%
Total Equity	29,133	42%	26,863	40%	8%	23,138	46%	26%
Total Liabilities and Equity	69,337	100%	67,620	100%	3%	50,839	100%	36%
Debt Ratio (%)	57.98%		60.27%			54.49%		
Current Ratio (%)	152.82%		146.89%			178.89%		
Cash Turnover (days)	42.80		51.73			54.21		

*In millions of NTD



REVENUE BY SEGMENT

	2024 Q1-Q3	%	2023 Q1-Q3	%	YoY
Switch	41,189	58%	42,540	69%	-3%
Network Application	24,167	34%	13,907	22%	74%
Metro Access Switch	3,417	5%	3,590	6%	-5%
Wireless	403	0%	732	1%	-45%
Other Service	2,277	3%	1,463	2%	56%
Subtotal	71,453	100%	62,232	100%	15%

*In millions of NTD



REVENUE BY REGION

	2024 Q1-Q3	%	2023 Q1-Q3	%	YoY
America	51,327	72%	44,821	72%	15%
Asia	11,084	16%	8,690	14%	28%
Europe	8,090	11%	8,027	13%	1%
Taiwan	940	1%	657	1%	43%
Other	12	0%	37	0%	-68%
Subtotal	71,453	100%	62,232	100%	15%

*In millions of NTD





COMPANY HIGHLIGHTS

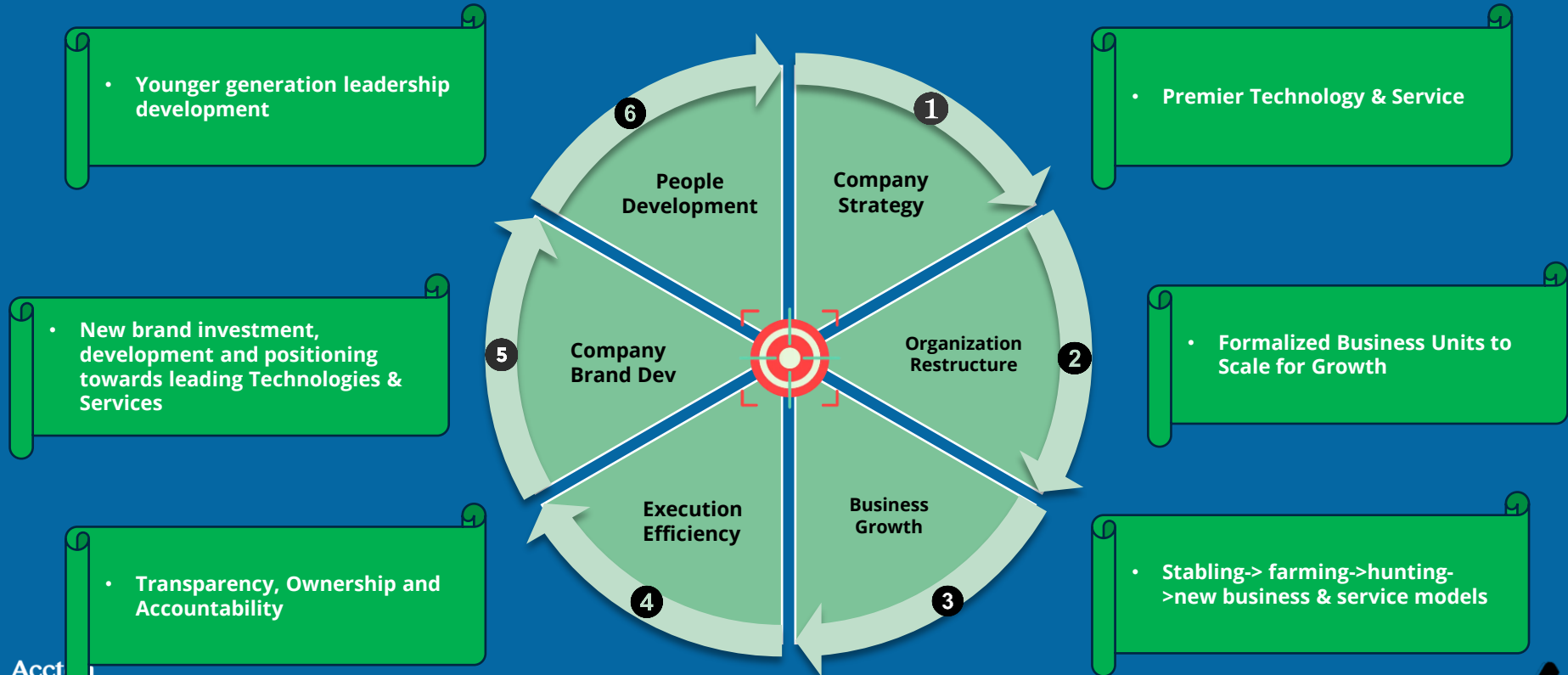
CEO, Jun Shi

AGENDA

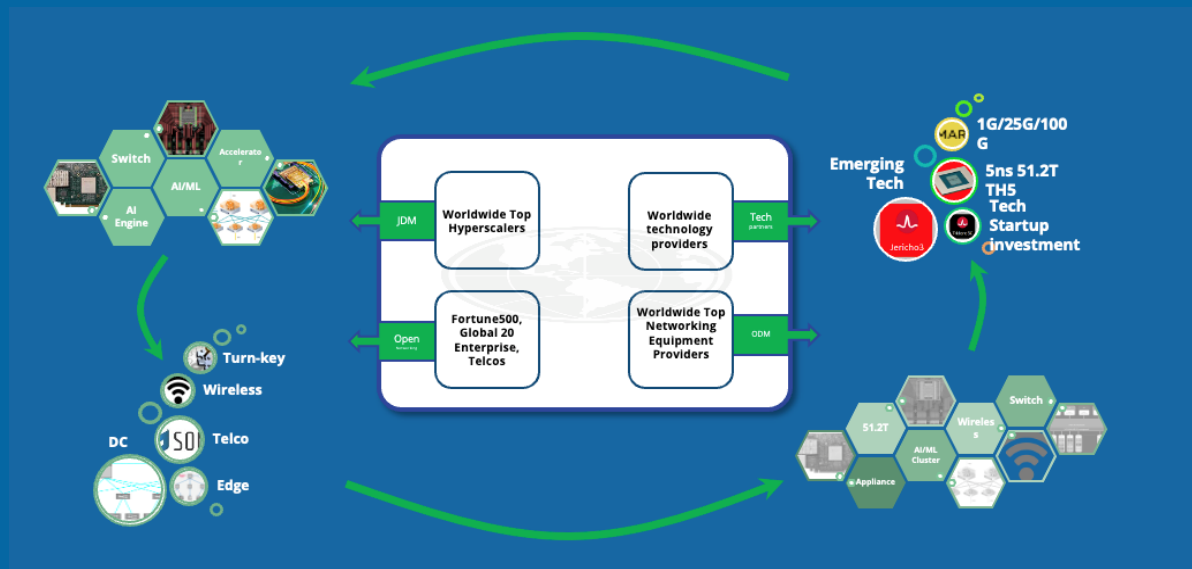
- 2024 A year to invest for Transformation
- Continuous investments for Growth
- 2025 Business Outlook



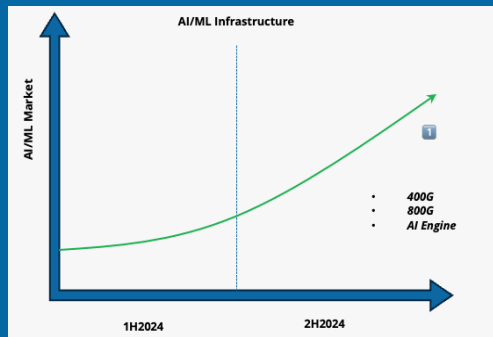
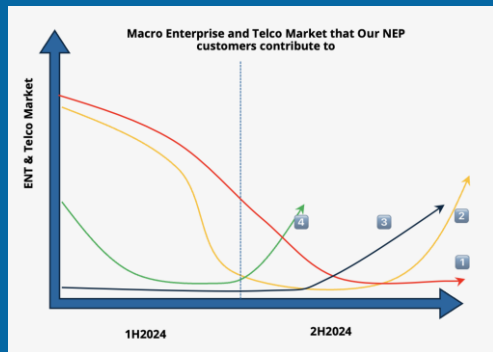
Strategic investment for sustainable growth



Successful strategy and execution for new business development



Catching the AI waves and holding the growth momentum



Premier design and higher quality to help customer reduce TTM

Earlier Volume Deployment

Open Whitebox Accelerated TTM

Premier Design and Higher Quality

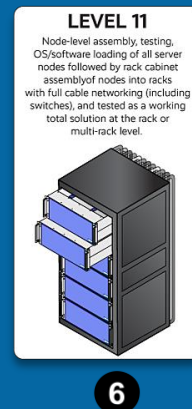
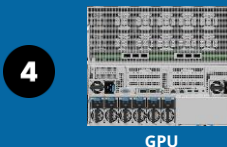
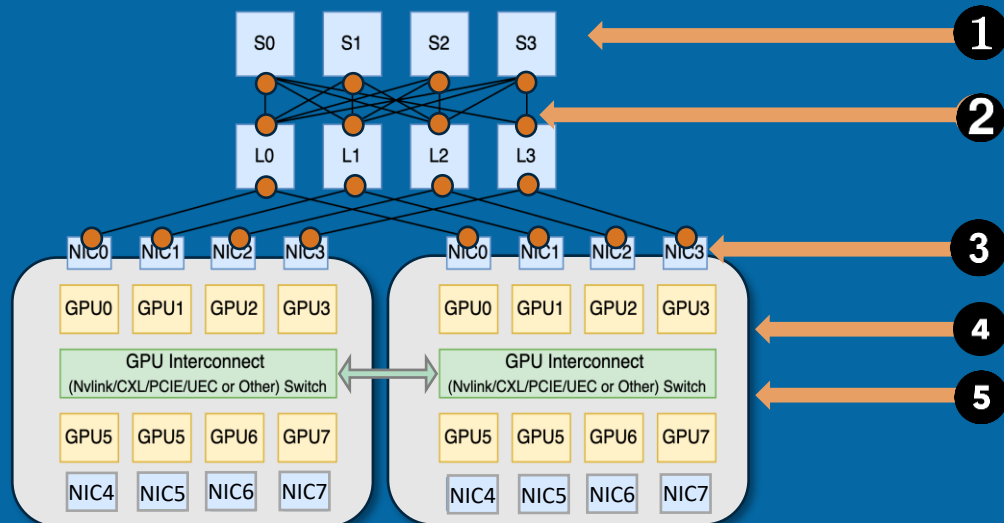
Open Networking Ecosystem



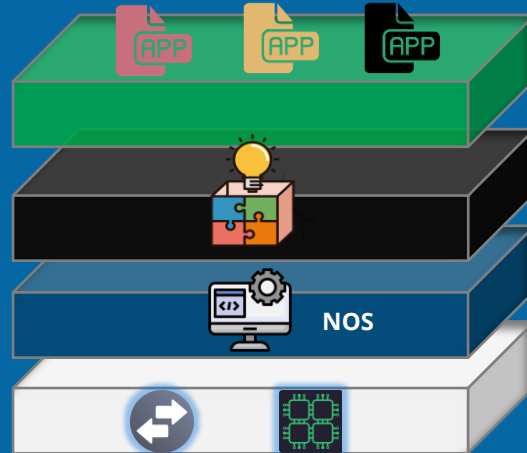
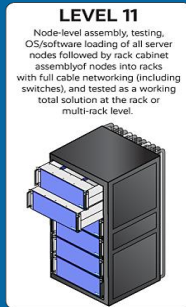
51.2T



Investing towards End-to-End AI Portfolio



Open Networking is the essence for our continuous innovation



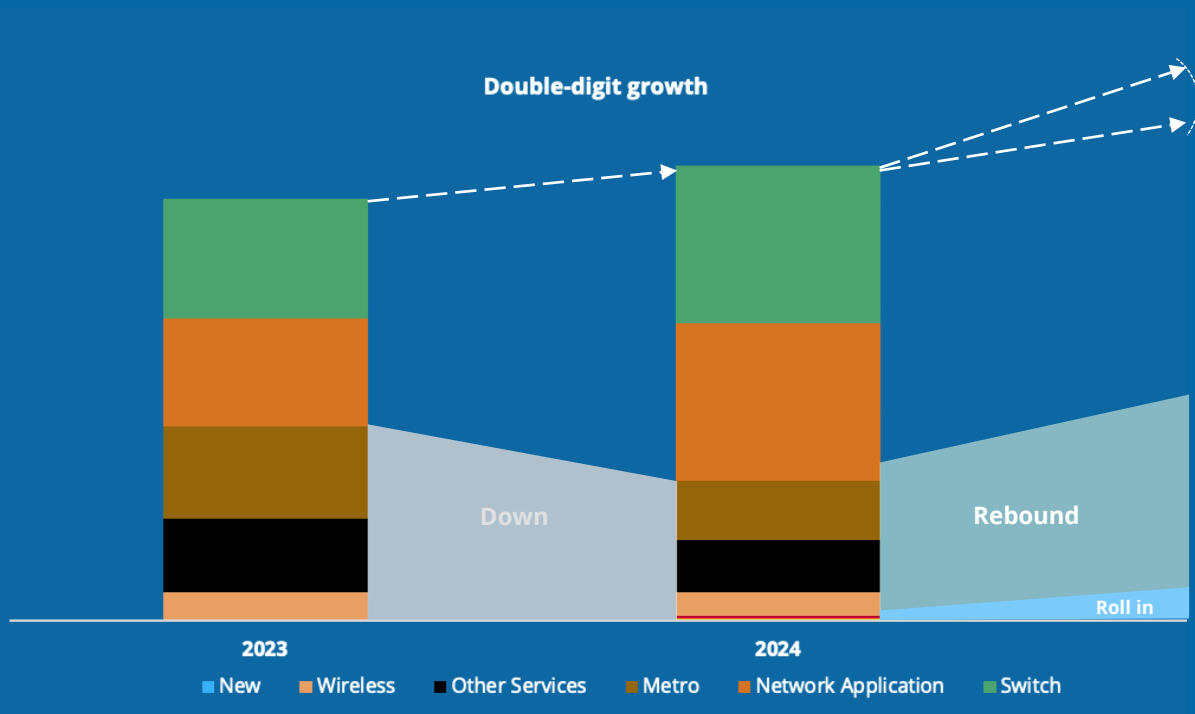
Apps

Solution [Out of Box]

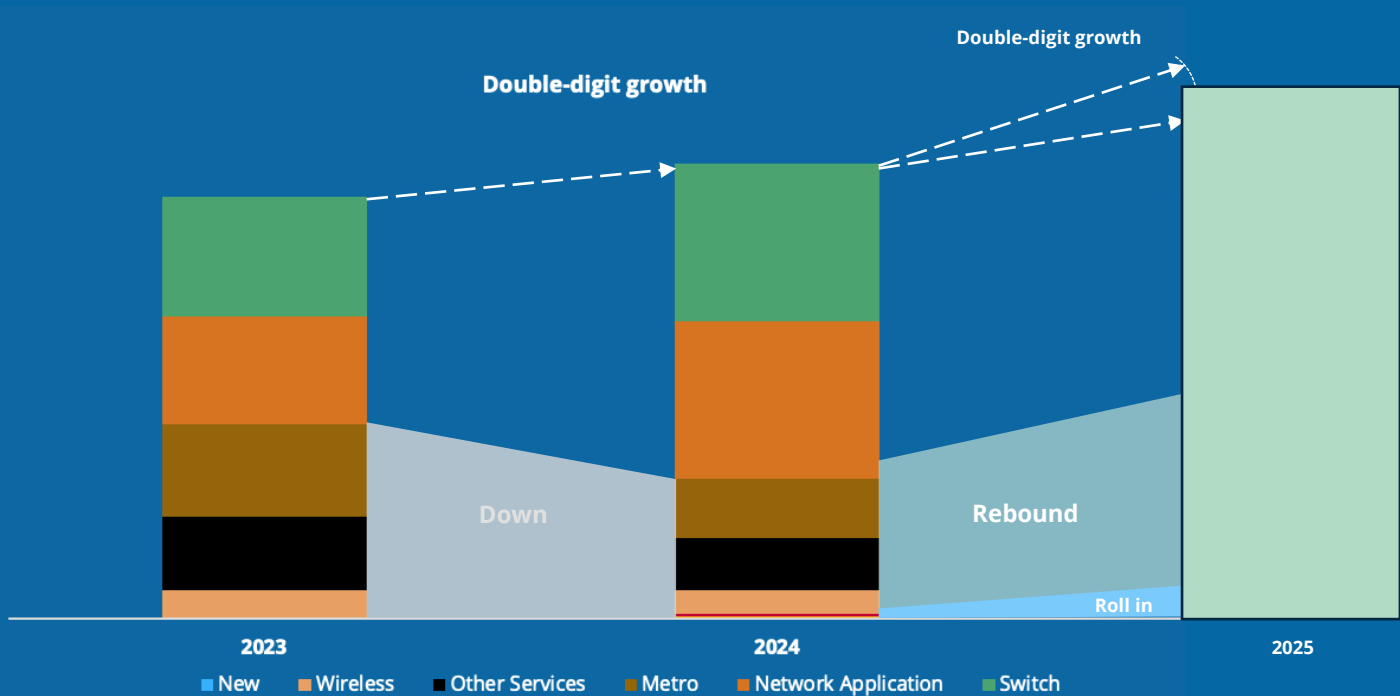
NOS Software [Open Networking]

Networking + Computing

2024 Look back: projection made 1-year ago



2025 outlook: continue the momentum...



Forward: focus on continuous growth while stay agile and adaptive





Q&A CLOSING

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Thank you

We look forward to working with you

